Secretary 13

Finance

Friday, January 04, 2008 Page 2 of 91

Secretary 13 Finance

Department of Planning and Budget (122)

Service Area

Agency

Objective

Provide state decision makers accurate, timely and meaningful analytical information.

Measure #1

We will conduct a survey of the Governor's Office and Cabinet to assess their rating of the timeliness and quality of DPB's analyses with respect to budget issues, proposed legislation, economic forecasting, regulatory review and evaluation status.

Key Measure		Measure Type		Preferred Trend	
X		Outcome		Up	

Measure Methodology

Annual survey of the Governor's Office and the Cabinet.

Measure Baseline

Value	Date	Description
0	6/30/2007	Not available
Measure Target Value	Date	Description
3.75	6/30/2007	Very good to excellent rating (3.75 or above on a scale of 5)

Measure Data

Year	Annual Measure		
2007	4.6		
2008			

Explanatory Note

The Department of Planning and Budget recently surveyed the Governor's Office and the Governor's Cabinet and expects to receive and post the results by mid-September.

Friday, January 04, 2008 Page 3 of 91

Secretary	13	Finance	jwe
Departm	ent of	f Planning and Budget (122)	

Budget Development and Budget Execution Services

Objective

Develop a financially sound budget in which proposed recurring spending can be maintained by recurring revenue over time.

Measure #2

We will introduce a budget where recurring general fund revenue is equal to or greater than recurring general fund spending. (Recurring general fund revenue divided by recurring general fund spending is equal to or greater than one.)

Key Measure		Measure Type		Preferred Trend
X		Outcome		Up

Measure Methodology

The introduced budget bill is the analysis source for calculating this measure.

Measure Baseline

Value	Date	Description
.9892	12/16/2005	Data Source: FY 2006 Introduced Budget Bill
Measure Target Value	Date	Description
1	12/15/2006	Equal to or greater than one

Measure Data

Year	Annual Measure		
2005	1.0162		
2006	0.9892		
2007	1.0260		
2008	1.0011		

Explanatory Note

Friday, January 04, 2008 Page 4 of 91

Secreta	ary 1.	3 Fir.	nance							Jwe
Depa	Department of Planning and Budget (122)									
Objectiv Develop revenue	Devel ve p a fina e over	ancially s				Services proposed r	recurring spen	ding can be ma	aintained by	y recurring
Measur										
Percer	nt of ne	ew budge	et initiativ	ves in the	e introc	duced bud	get bill with sp	ecified perform	ance meas	sures or outcomes.
	ey Measure Type Preferre Outcome Up		ed Trend							
		hodology								
The int	troduc	ed budge	et bill is t	ne analy	sis sou	urce for ca	alculating this n	neasure.		
Measur Value		eline 9.6	Date	11/29/2	2006	Description Percent				
Measur Value			Date	_•	, ,	Description				
	10	00		11/29/2	2007	Percent				
/leasure	Data									
Year		al Measure								
2006		39.6	1							
2007		60.0)							
2008	I									

Friday, January 04, 2008 Page 5 of 91

Secretary 13	Financ	ce			jwe	
Department	t of Plan	ning and E	Budget (12	2)		
Service Area Sudget Development and Budget Execution Services Objective Ensure timely and accurate actions in executing the state budget. Measure #4						
Number of FAT	ΓS transac	ctions per 1,00	00 transactions	s that hit the error file.		
Key Measure	3,1		Preferred Trend Down			
Measure Method	dology					
The methodology starts with a manual count of Probud Services FATS error transactions pulled from correction correspondence (email and letters) between the Department of Planning and Budget and the Department of Accounts. This line count is then divided by the number of FATS transactions (in the thousands) for the fiscal year. The number of FATS transactions is generated from an Application Services mainframe run.						
Measure Baseli i ⁄alue		Date	Descrip	ion		
6.27	•	11/1/2	6.27 (FY 2005) Errors per 1,000 Transactions		
/leasure Target /alue		Date	Descrip	ion		
5	i	7/1/2	5 Erro	rs per 1,000 Transactions		

Year	Annual Measure		
2005	6.27		
2006	5.76		
2007	31.16		
2008			

Explanatory Note

Friday, January 04, 2008 Page 6 of 91

Secretary 13	Finance	jwe
Department of	f Planning and Budget (122)	

Budget Development and Budget Execution Services

Objective

Ensure timely and accurate actions in executing the state budget.

Measure #5

Administratively approved special fund and dedicated special fund operating appropriations as a percent of the total special fund and dedicated special fund operating appropriations in the Appropriation Act each year.

Key Measure	Measure Type	Preferred Trend	
	Outcome		Down

Measure Methodology

Amounts appropriated by FATS transactions for special funds and dedicated special funds during a fiscal year divided by special fund/dedicated special fund appropriations in the Appropriation Act for that year.

Measure Baseline

Value	Date	Description
10.21	11/29/2006	Percent (FY2006)
Measure Target Value	Date	Description
5.0	11/29/2006	Percent

Measure Data

Year	Annual Measure		
2006	10.21		
2007	2.36		
2008			

Explanatory Note

The desire is to put as much as possible in the enacted budget and reduce administrative transactions. Therefore, DPB will strive to lower the percent of administrative transactions relative to the amount included in the Appropriation Act. The target is that administrative transactions should be no more than five percent of the enacted appropriations.

Friday, January 04, 2008 Page 7 of 91

Secretary 13	Finance					jwe			
Department of Planning and Budget (122)									
<u>Objective</u>	oment and Bud and compreher			al budget.					
Rating of DPB	federal budget	analysis by the	Governor a	nd cabinet officia	ls.				
Key Measure	Measure Type Outcome	Preferre	ed Trend						
Measure Metho	dology								
Annual survey	of the Governor	and cabinet.							
Measure Baseli i /alue 0	Date	6/30/2007	Description Not Availal	ble					
Measure Target /alue	Date		Description						

3.75

Year	Annual Measure		
2007	4.34		
2008			

6/30/2007

Explanatory Note

The Department of Planning and Budget recently surveyed the Governor's Office and the Governor's Cabinet and expects to receive and post the results by mid-September.

Very good to excellent rating (3.75 or above on a scale of 5)

Friday, January 04, 2008 Page 8 of 91

Secretary	13	Finance	jwe
Departm	ent o	f Planning and Budget (122)	
Service Area		ecutive Order Review Service	
Legislation a	anu Ex	ecutive Order Review Service	

Objective

Provide accurate, timely analysis of the fiscal and related impacts of legislation.

Measure #7

Percentage of bills with fiscal impact statements issued.

Key Measure	Measure Type	Pi	referred Trend
	Outcome	L	Jp

Measure Methodology

Electronic Fiscal Impact Statement (EFIS) system report on the number of fiscal impact statements compared to total bills.

Measure Baseline

Value	Date	Description			
.635	11/1/2006	(2005 General Assembly Session)			
Measure Target Value	Date	Description			
.70	11/28/2007	Historical percentage requiring effective review			

Measure Data

Year	Annual Measure		
2005	0.635		
2006	0.699		
2007	0.443		
2008			

Explanatory Note

Page 9 of 91 Friday, January 04, 2008

Secretary 13	Finan	се						jwe	
Department of Planning and Budget (122)									
Service Area Legislation and Objective Provide accura					impacts of le	gislation.			
Measure #8									
Satisfaction o	f the Gove	rnor's pol	licy staff with	n the quality	and timeline	ss of the legisla	ative process.		
Key Measure	Measure Ty		Preferre Up	d Trend					
Measure Metho	odology								
Annual survey	of the Go	vernor's	policy staff.						
Measure Basel Value		Date		Description					
	0	6	6/30/2007	Not Availa	ble				
Measure Targe √alue		Date		Description					

3.75

Year	Annual Measure		
2007	4.62		
2008			

6/30/2007

Explanatory Note

The Department of Planning and Budget recently surveyed the Governor's Office and the Governor's Cabinet and expects to receive and post the results by mid-September.

Very good to excellent rating (3.75 or above on a scale of 5)

Friday, January 04, 2008 Page 10 of 91

Secretary 13	Final	nce												jwe
Departmer	nt of Pla	nning	and Budge	et (122	2)									
Service Area Forecasting an Objective Analyze the ec			view Service f proposed re	gulations	.									
Measure #9														
The percentage regulation.	ge of ecor	nomic ir	npact analyse	s that are	e cor	mple	eted	withir	1 45 c	ays fro	m rece	ipt of pr	oposed	i
Key Measure	Measure Type		Preferre	ed Trend										
	Outcom	ne	Up											
Measure Metho	odology													
Regulatory To	own Hall webs	vebsite. site. A	f economic im Also explicitly comparison of ted deadline.	stated is	the	e dat	te tha	it any	give	n regul	atory ac	tion is	comple	ted an
Measure Base	line	Date		Descriptio	on									
	1		11/1/2005	Percent										
Measure Targe /alue	et	Date		Descriptio	on									
9	0		11/1/2007	Percent	nt									
leasure Data														
Year Annual	Measure													

Year	Annual Measure		
2005	41		
2006	81		
2007	100		
2008			

Page 11 of 91 Friday, January 04, 2008

Secretary 13	Finance			jwe
Departmen	t of Plann	ing and Budg	et (122)	
<u>Objective</u>		y Review Service	in the development of state government regulations	
Measure #10		and parasipanon	The tip development of otatio government regulations	
	times the V	irginia Regulatory	y Town Hall is downloaded by the public.	
Key Measure	Measure Type Outcome	Preferr Up	red Trend	
Measure Metho	dology			
Number of dov	vnloads by th	ne public on the V	/irginia Regulatory Town Hall website.	
Measure Baseli Value	ne Dat	te	Description	
294,924		11/21/2006	File Downloads (Nov. 1, 2005 - Oct. 31, 2006)	
Measure Target Value	Dat	te	Description	
300,822	2	11/1/2007	Value reflects a two percent increase over 2006	
Measure Data	4			

Year	Annual Measure		
2006	294,924		
2007	324,071		
2008			

Page 12 of 91 Friday, January 04, 2008

Secretary 13	3	Finance	jwe
Departmei	nt of	FPlanning and Budget (122)	

Forecasting and Regulatory Review Service

Objective

Develop forecasts for major state programs for planning and budgeting purposes

Measure #11

Accuracy of forecasts for Medicaid spending.

Key Measure	Measure Type		Preferred Trend
	Outcome		Down

Measure Methodology

For all forecasts, the division will calculate the percentage difference between forecasted values and actual values.

Measure Baseline

Value	Date	Description
1.4	11/1/2005	
		forecast.
Measure Target		
Value	Date	Description
3.0	11/1/2007	Percent: Actual Medicaid expenditures will fall within +/-3% of the consensus forecast.

Measure Data

Year	Annual Measure		
2005	1.4		
2006	0.8		
2007	2.3		
2008			

Explanatory Note

Friday, January 04, 2008 Page 13 of 91

Secretary 13	3	Finance	we
Departme	nt of	f Planning and Budget (122)	

Forecasting and Regulatory Review Service

Objective

Develop forecasts for major state programs for planning and budgeting purposes

Measure #12

Accuracy of forecasts for state responsible inmate population.

Key Measure	Measure Type		Preferred Trend
	Outcome		Down

Measure Methodology

For all forecasts, the division will calculate the percentage difference between forecasted values and actual values.

Measure Baseline

Value	Date	Description
.0047	9/1/2006	CY 2005 percent difference between actual data and forecast
Measure Target Value	Date	Description
.05	9/1/2007	Annual forecasted state responsible new court commitments will be within +/- 5% of actual annual state responsible new court commitments.

Measure Data

Year	Annual Measure		
2005	0.0047		
2006			
2007			
2008			

Explanatory Note

Data for this measure for 2006 are incomplete. The Department of Planning and Budget intends to change the measure to be more meaningful during the development of its 2008-2010 Strategic Plan.

Friday, January 04, 2008 Page 14 of 91

Secretary 13	Finance	jwe
Department of	of Planning and Budget (122)	

Program Evaluation Service

Objective

Identify opportunities to make executive branch agency operations more efficient and effective through objective evaluation of programs and processes.

Measure #13

Percentage of evaluation study recommendations accepted.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

A written inquiry of status will be used to calculate the data. The calculation will reflect a rolling average of the most recent three studies.

Measure Baseline

Value	Date	Description
95.65	11/17/2006	Percent
Measure Target Value	Date	Description
97.0	11/17/2007	Acceptance of 97 percent of recommendations by end of 12 month period.

Measure Data

Year	Annual Measure		
2006	95.65		
2007	94.52		
2008			

Explanatory Note

Friday, January 04, 2008 Page 15 of 91

Secretary	13	Finance	jwe
Departm	ent o	f Planning and Budget (122)	
Service Area	a		

Program Evaluation Service

Objective

Identify ways for local school divisions to save money in non-instructional areas and improve efficiency.

Measure #14

Net savings identified in school efficiency reviews as a percentage of total operating budgets in studied divisions.

Key Measure	Measure Type		Preferred Trend
	Outcome		Up

Measure Methodology

Final reports indicate net savings. DOE data captures total budgets. Figure reported is a rolling average of last three studies completed.

Measure Baseline

Value	Date	Description
1.87	11/30/2005	Percent
Measure Target	_	
Value	Date	Description
2.5	11/30/2007	Percent

Measure Data

Year	Annual Measure		
2005	1.87		
2006	2.28		
2007	0.45		
2008			

Explanatory Note

The above methodology used to calculate 2007 results does not provide the most accurate reflection of the measure's performance. DPB intends to change the measure's methodology in the submission of its 2008-2010 Strategic Plan.

Friday, January 04, 2008 Page 16 of 91

Secretary 13	Finance			jwe	
Departmen	Department of Planning and Budget (122)				
Service Area Program Evalu	uation Service				
Objective Identify ways f	or local school divis	sions to save money in	non-instructional areas and improve efficiency.		
Measure #15					
Percentage of	school efficiency r	ecommendations impl	emented.		
Key Measure	Measure Type Outcome	Preferred Trend Up			
Measure Metho	odology				
Supervisors are queried in follow-ups to studies to determine the extent of implementation. Recommendations that are fully implemented, partially implemented, implemented by substitute, or on track for implementation are included as positives in this calculation. Recommendations that are reported as "considered and rejected" are not.					
Measure Basel Value	ine Date	Description			

Value

Measure Target

91.5

95.0

Year	Annual Measure		
2006	91.5		
2007	90.0		
2008			

Date

11/1/2006

11/1/2007

Explanatory Note

Measure data for 2007 reflects reported data received as of 8/11/2007 although the target date is 11/01/2007. Six school divisions are scheduled to provide updates before 11/01/2007.

Percent

Description

Percent

Friday, January 04, 2008 Page 17 of 91

Secretary 13	Finar	тсе			jwe		
Departmen	Department of Planning and Budget (122)						
Service Area Administrative Services Objective Ensure that resources are used efficiently and programs are managed effectively, and in a manner consistent with applicable state and federal requirements.							
Measure #16							
Percent of Go	vernor's N	/lanageme	ent Scoreca	rd categories marked as			
Key Measure Measure Type Preferre		Preferre Mainta					
Measure Metho	dology						
Results of the		nent Score	ecard				
Value	leasure Baseline alue Date Description						
()	2	/15/2007	Not Available			
Measure Targe t Value	t	Date		Description			

100

Year	Annual Measure		
2007	80		
2008			

2/15/2007

Explanatory Note

FY 2007 was the first year that Management Scorecard data was available for this measure.

Percent

Friday, January 04, 2008 Page 18 of 91

Secretary 13	Finance			dma
Departmer	nt of Accoun	ts (151)		
Objective Comply with ex nandates.	ems Developm stablished dead		software and impleme	ent systems enhancements to be legislative
Measure #1				
Percent of the	time vendor e	stablished softw	re upgrade deadlines	are met.
Key Measure	Measure Type Output	Preferre Maint		
		maintains this da	a	
Measure Basel	•		Description	
10	0	7/1/2005	100%, 2005.	
/leasure Targe /alue	t Date		Description	
10	0	7/1/2007	100%, 2006-2008 bie	nnium.

Year	Annual Measure		
2006	100		
2007	100		
2008			

Explanatory Note

Friday, January 04, 2008 Page 19 of 91

Secretary 13	Finan	се			dma
Departmen	t of Acc	counts	(151)		
Service Area Financial Syste	ems Maint	tenance			
<u>Objective</u> Comply with le	gislated d	eadlines	s for system u	upgrades.	
Measure #2					
Percent of time	e legislate	ed deadl	ines for syste	em upgrades are met.	
Key Measure	Measure T	Measure Type		ed Trend ain	
Measure Metho					
The source of	the meas	ure is w	hether the pr	ogramming changes were made by the deadline.	
Measure Baseli √alue	ne	Date		Description	
100)		7/1/2006	100%, 2005.	
Measure Target √alue	<u> </u>	Date		Description	
100)		7/1/2007	100%, 2006-2008 biennium.	
leasure Data					

Year	Annual Measure		
2006	100		
2007	100		
2008			

Page 20 of 91 Friday, January 04, 2008

Year	Annual Measure		
2006	99.8		
2007	99.6		
2008			

Page 21 of 91 Friday, January 04, 2008

Secret	ary 13	Fina	nce								dma
Depa	rtmen	t of Ac	counts	(15	1)						
<u>Objecti</u>	iter Serv <u>ve</u> that hel		calls are l	nandle	d in a t	imely maı	nner.				
Percer	nt of help	desk c	alls resol	ved wi	thin on	e day.					
Key Mea		Measure Output	•		Preferre	ed Trend					
	e Metho										
VITA s	supplies	this serv	rice to DO	OA and	d provic	des month	nly reports.				
Measur Value	e Baseli	ne	Date			Descriptio	n				
	98.9)		6/30/2	2005	June, 2	005 - 98.9	%.			
Measur Value	e Target 95		Date	7/1/2	2007	Descriptio Greater	ⁿ than 95%,	each	h month.		
/leasure	e Data										
Year	Annual N	/leasure									
2006		99.8									
2007		99.8									
.7(1(1)	1				1		1		I .		

Friday, January 04, 2008 Page 22 of 91

Secret	ary 13	Final	nce							C	ullia
Depa	rtmen	t of Ac	counts	(15	1)						
<u>Objecti</u>	al Accou ve cash in		nd cash	in the	Treası	ırer's sys	tem are rec	oncil	led.		
		reconcilia	ations oc	currin	g withii	n one bus	siness day c	of ead	ch CARS edit.		
Key Mea		Measure Output				ed Trend					
		inting ma	intains th	nis dat	a.						
	re Baseli		Date			Description	on				
	100)		7/1/2	2005	100 %, FY 2005.					
Measur Value	re Target	t	Date			Description	on				
	100)		7/1/2	2007	100%,	2006-2008	bienr	nium.		
Measur Year	e Data Annual I	Measure									
2006		100									
2007		100									
2008											

Page 23 of 91 Friday, January 04, 2008

Department of Accounts (151)

Service Area

General Accounting

Objective

Enhance Commonwealth Internal Controls.

Measure #6

We will ensure that the number of recurring APA Internal Control Findings are 20 or below.

Key Meas	sure	Measure Type	Preferred Trend
X		Outcome	Maintain

Measure Methodology

This measure is calculated by reviewing published APA audit reports.

Measure Baseline

V	alue	Date	Description
	25	7/1/2006	25 recurring internal control findings reported on fiscal year 2005
			audits.

Measure Target

Value	Date	Description
20	9/30/2007	20 or fewer recurring internal control findings in subsequent fiscal
		years.

Measure Data

Year	Annual Measure		
2001	37		
2002	30		
2003	18		
2004	18		
2005	25		
2006	16		
2007			
2008			

Explanatory Note

Data for Fiscal Year 2007 will not be available until September, 2008.

Friday, January 04, 2008 Page 24 of 91

Secret	tary 13	Final	nce							dma
Depa	artmen	t of Ac	counts	(15	1)					
<u>Objecti</u>	al Accou i <u>ve</u> ce Comr	nting monweal	th Interna	al Con	trols.					
		ency iden	tified rec	oncilia	tion dis	screpanci	es resolved i	in on	ne month.	
Key Mea		Measure Output			Preferre	ed Trend				
Measu	re Metho	dology								
Agenc	y excep	tion regis	ters.							
Measu Value	re Baseli	ine	Date			Descriptio	on			
	100)				100%, I	FY 2005.			
Measu Value	re Target	t	Date			Description	on			
	100)		7/1/2	2007	100%, 2	2006-2008 bi	ienn	nium.	
Measur Year	e Data Annual I	Measure								
2006		100								
2007		100								
2008			-							

Friday, January 04, 2008 Page 25 of 91

Secretary 13	Finance		dma
Departmen	t of Accounts	(151)	
Service Area General Accou Objective Enhance Comr Measure #8	nting monwealth Intern	nal Controls.	
Percent of all g	general ledger ar	nomalies iden	tified and resolved within one month.
Cey Measure	Measure Type Output	Preferre Maint	ed Trend tain
	ccounting quality		general ledger review process identifies anomalies that are reported s corrected is divided by those reported.
/leasure Baseli /alue	ne Date		Description
100		7/1/2005	100%, FY 2005.
/leasure Target /alue	: Date		Description
100)	7/1/2007	100%, 2006-2008 biennium.

Year	Annual Measure		
2006	99		
2007	100		
2008			

Explanatory Note

Friday, January 04, 2008 Page 26 of 91

					d	
Secretary 13	Finai	nce			dma	
Departmen	t of Aco	counts	(151)			
<u>Service Area</u> General Accou	ınting					
Objective Execute fiscal	year-end	close.				
Measure #9						
Close the boo	ks of the	Common	wealth by Au	igust 1 each year.		
Key Measure	Measure Type		Preferre	d Trend		
	Output	Mainta		ain		
Measure Metho	dology					
General accou	ınting ma	intains th	is data.			
Measure Basel	ine	Date		Description		
100)	Date	8/1/2005	Percent of time books are closed by August 1.		
Measure Targe Value	t	Date		Description		
100)		8/1/2007 August, 2006-2008 biennium.			
Measure Data						
Year Annual	Measure					

i Cai	Allitual Measure		
2006	100		
2007	100		
2008			

Page 27 of 91 Friday, January 04, 2008

Secretary 13	Finance		dma		
Department	t of Accounts	(151)			
Service Area General Accour Objective Analyze and rep Measure #10	nting port general fund	revenues.			
Percent of time the general fund revenue report is prepared within two business days after the CARS monthly close.					
Key Measure	Measure Type	Preferre	ed Trend		
	Outcome	Mainta	ain		
Measure Method	dology				
The general fu	nd revenue repor	t is posted on	the Secretary of Finance web site on a monthly basis.		
Measure Baselii /alue	n e Date		Description		
100		7/1/2005	100%, FY2005.		
Measure Target /alue	Date		Description		
100		7/1/2007	100%, 2006-2008 biennium.		

Year	Annual Measure		
2006	100		
2007	100		
2008			

Explanatory Note

Friday, January 04, 2008 Page 28 of 91

Secret	retary 13 Finance							ama		
Depa	Department of Accounts (151)									
Service Genera	e Area al Accou	ınting								
Objecti Proces		atively ma	andated o	distribu	itions t	o localitie	S.			
Measu	re #11									
Percei	nt of dist	tributions	to local	govern	ments	processe	ed by legislate	d tim	e frames.	
Key Mea	asure	Measure	Туре		Preferre	ed Trend				
		Output		Maintain						
Measu	re Metho	dology								
			aintains tl	ne data	a for th	iis measu	re.			
Measu	re Baseli	ine								
Value			Date			Description	n			
	100	0		7/1/2	2005	100%, I	FY2005.			
Measu ı Value	re Targe	t	Date			Descriptio	on			
	100 7/1/2007		100%,	2006-2008 bie	enniu	m.				
Measur	e Data									
Year		Measure								
2006		100								
2007		100								

2008

Friday, January 04, 2008 Page 29 of 91

Secretary 13	Finance			dma			
Department	Department of Accounts (151)						
Service Area	Service Area						
General Accounti	ing						
<u>Objective</u>							
Calculate and red	cord interest due	to non-gene	eral funds.				
Measure #12							
Percent of intere	st postings that	occur within	30 days of the close of each quarter.				
Key Measure M	easure Type	Preferre	d Trend				
C	Output	Mainta	ain				
	•						
Measure Methodo	ology						
General Account	ting maintains th	is calculation	1.				
Measure Baseline							
Value	Date		Description				
100		7/1/2005	100%, FY2005.				
Measure Target							
Value	Date		Description				
100		7/1/2007	100%, 2006-2008 biennium.				
Measure Data							
Year Annual Mea	asure						

Year	Annual Measure		
2006	100		
2007	100		
2008			

Page 30 of 91 Friday, January 04, 2008

Secretary 13	Secretary 13 Finance					
Departmen	Department of Accounts (151)					
Service Area General Accou Objective Ensure complia		original l	egislative ap	propriations.		
Measure #13						
Percent of time	e original	legislativ	e appropriati	ons are recorded and reconciled within 7 days of receipt from	n DPB.	
Key Measure	e Measure Type Outcome		Preferre Mainta			
Measure Metho						
General accou	nting ma	intains th	is data.			
Measure Baseli Value		Date	7/1/2005	Description 100%, 2005.		
Measure Target Value		Date		Description		
100)		7/1/2007	100%, 2006-2008 biennium.		
Measure Data Year Annual N	Measure					

--

Friday, January 04, 2008 Page 31 of 91

Secretary 13	Finance	dma
Department o	f Accounts (151)	

Disbursements Review

Objective

Conduct risk-based compliance reviews to ensure compliance with state disbursement policies.

Measure #14

Percentage of agencies reviewed that are brought into compliance with state disbursement policies.

Key Measure	Measure Type	Preferred Trend	
	Outcome		Maintain

Measure Methodology

Statistics related to the audits of decentralized agencies are gathered by the disbursements review unit.

Measure Baseline

Value	Date	Description
100	7/1/2005	100% of agencies are considered in compliance.
Measure Target Value	Date	Description
100	7/1/2007	Ensure that all agencies reviewed are found to be or brought into compliance with state disbursement policies.

Measure Data

Year	Annual Measure		
2006	100		
2007	100		
2008			

Explanatory Note

Friday, January 04, 2008 Page 32 of 91

Secret	ary 13	Fina	nce							dma
Depa	rtment	t of Ac	counts	(15	1)					
<u>Objecti</u>	sements ve ster the		Vaste, aı	nd Abu	se Hot	line in acc	cordance witl	h Ex	xecutive Order 24.	
Percer	nt of the	hotline c	ases as	signed	within	two busin	ess days.			
Key Measure Measure Type Outcome Measure Methodology			• •	Preferre Up		ed Trend				
		- 0.	nternal A	udit ma	aintains	this data	1.			
Measur Value	e Baselii		Date	7/4/5	2005	Descriptio		oooli	igned for the period anding 6/20)/2006
	85			7/1/2	2005	85% 01	cases were	assi	gned for the period ending 6/30	1/2006.
Measure Target Value			Date			Description				
	95			7/1/2	2007	95%, 20	006-2008 bie	enniu	um.	
/leasure Year	Data Annual M	Maggura								
2006	Alliual IV	96.8								
2007		98.0								

2008

Friday, January 04, 2008 Page 33 of 91

Secretary 13	Finance	e		dma							
Departmen	Department of Accounts (151)										
Service Area Disbursements Disctive Provide econor		ng to Commo	nwealth intern	al auditors.							
Measure #16											
Percent savings achieved in the cost of tuition for internal audit training classes sponsored by the Division of the State Internal Auditor (DSIA).											
Key Measure	Measure Type Outcome	oe	Preferred Trend Up								
Measure Metho	dology										
DSIA maintain	s this data.										
Measure Baseli /alue		ate	Descript	iion							
58	3	7/1/2	006 FY 20	04 - 2006 bienium, 58% savings.							
Measure Target /alue		ate	Descript	tion							
60)	7/1/2	60% s	avings, 2006-2008 biennium.							
leasure Data											

Year	Annual Measure		
2006	56		
2007	71		
2008			

Page 34 of 91 Friday, January 04, 2008

Secreta	ary 13	Finai	nce								dma
Depa	Department of Accounts (151)										
-	Operati	ons									
Objective Improve		nnel/payr	oll proce	ssing.							
Measur	e #17										
Percer	nt of dup	licate da	ta entry r	equire	ments	eliminate	d through a	auton	nation/integrati	on.	
Key Measure Measure Type Preferre Output Up					ed Trend						
Measur	e Metho	dology									
		d by the	CIPPS/P	MIS s	/stems						
Measur Value	e Baseli	ne	Date			Descriptio	n				
Value	2	2	Date	7/1/2	2006	Began i			in 4th qtr, 2006 2006.	3, therefore r	no data exists
Measure Target Value Date					Descriptio	n					
100 6/30/2008				Full implementation date is June 30, 2008.							
Measure											
Year	Annual N				ı				ı		
2006		30									

2008

This project rollout was delayed to benefit from longer agency pilots in order to stabilize the system and prepare and train agencies for implementation. Full deployment is planned for FY 2008.

Friday, January 04, 2008 Page 35 of 91

Secret	tary	13	Fina	nce											dma
Depa	artm	ent	of Ac	counts	(15	L)									
Service Payroll			ns												
<u>Objecti</u> Maxim		fficie	ncy and	d minimiz	ze proc	essing	j costs rela	ated to the	e Con	nmo	onwealth	Purcha	asing C	ard.	
Measu	re # <i>*</i>	18													
Percei	nt tha	at the	Comm	onwealtl	h procu	ıremer	nt card ch	arge volu	me ind	crea	ases.				
·						ed Trend									
Measu				. 160 000		filoo		o o muio o							
The da	ata is	COIIE	ected by	y tne pro	vider o	r the c	redit card	service.							
Measu	re Ba	selin	е												
Value				Date			Descriptio								
		5			7/1/2	2005	5%, FY	2005.							
Measu ı Value	re Ta	rget		Date			Descriptio	n							
		5			7/1/2	2007	5%, 200	06-2008 b	ienniu	ım.					
Measur	e Dat	a													
Year	Ann	ual Me	easure							_					
2006			15.0												
2007			26.6							-					
2008															
Explan	atory	Note)												

Friday, January 04, 2008 Page 36 of 91

Secretary 13 Finance dma									
Department of Accounts (151)									
<u>Service Area</u> Payroll Operatio <u>Objective</u> Train CIPPS pa		leave us	ers.						
Measure #19									
Number of individuals trained in CIPPS payroll or leave.									
	Measure T		Preferre Mainta						
Measure Method		taina data							
Payroll operation	nis maini	lairis uala	1.						
Measure Baselir Value 40		Date	7/1/2005	Description FY 2000 - 2005 - 40 persons trained annually.					
Measure Target Value 40		Date	7/1/2007	Description 40, FY 2006-2008 biennium.					
Measure Data Year Annual M	easure								

Year	Annual Measure		
2006	94		
2007	76		
2008			

Page 37 of 91 Friday, January 04, 2008

Secretary 13	Finance	dma
Department o	f Accounts (151)	

Service Area

Payroll Operations

Objective

Process payroll requests timely.

Measure #20

We will review and process all payrolls by the final certification date.

Key Measure		Measure Type	Preferred Trend
X		Output	Maintain

Measure Methodology

Payroll Operations maintains this date

Measure Baseline

Value	Date	Description
100	7/1/2005	100%, FY 2005.

Measure Target

Value	Date	Description
100	7/1/2007	100%, 2006-2008 biennium

Measure Data

Year	Annual Measure		
2006	100		
2007	100		
2008			

Explanatory Note

Friday, January 04, 2008 Page 38 of 91

dma Secretary 13 **Finance** Department of Accounts (151) Service Area **Payroll Operations Objective** Manage payroll deductions. Measure #21 Percent of payroll deductions transmitted to the vendor timely. Key Measure Measure Type Preferred Trend Output Maintain **Measure Methodology** Payroll operations maintains this data. **Measure Baseline** Description Value Date 100 7/1/2005 100%, FY2005. **Measure Target** Value Description Date 100 7/1/2007 100%, 2006-2008 biennium. **Measure Data** Year Annual Measure 2006 100 2007 100

Explanatory Note

2008

Friday, January 04, 2008 Page 39 of 91

Secret	ary 13	Fina	nce							uma
Depa	rtmen	t of Ac	counts	(15	1)					
<u>Objecti</u>	Operati <u>ve</u>		orting req	uireme	ents an	d payme	nt deadlines	S.		
Measur	re #22									
Percer	nt of qua	rterly IRS	S 941 rep	oorts tr	ansmit	tted in ac	cordance w	ith IF	RS deadlines.	
Key Mea		Measure Output	Туре		Preferre	ed Trend ain				
	re Metho									
Payrol	i operati	ons mea	sures thi	S.						
Measur Value	re Baseli	ne	Date			Description	on			
	100)		7/1/2	2005	100%,	for entire ye	ear o	of 2005	
Measu Value	re Target	t	Date			Description	on			
	100)		7/1/2	2007	100%,	each year ir	the	2006-2008 biennium.	
Measure	e Data									
Year	Annual I						T		1	
2006		100								
2007		100								

Explanatory Note

Page 40 of 91 Friday, January 04, 2008

dma Secretary 13 **Finance** Department of Accounts (151) Service Area **Payroll Operations Objective** Process employee W-2's timely. Measure #23 Percent of W-2's processed by the employee deadline of January 28. Key Measure Measure Type Preferred Trend Output Maintain **Measure Methodology** Payroll operations maintains data. **Measure Baseline** Description Value Date 100 7/1/2005 100%, FY 2005. **Measure Target** Value Description Date 100 7/1/2007 100%, each year of the 2006-2008 biennium. **Measure Data**

Year	Annual Measure		
2006	100		
2007	100		
2008			

Explanatory Note

Page 41 of 91 Friday, January 04, 2008

Secretary 13 Finance

Department of Accounts (151)

Service Area

Financial Reporting

Objective

Produce a quality Comprehensive Annual Financial Report (CAFR).

Measure #24

We will receive the Certificate of Excellence in Financial Reporting for the 19th consecutive year.

Key Measure		Measure Type		Preferred Trend
X		Output		Maintain

Measure Methodology

The unqualified opinion is rendered by APA upon audit of the CAFR and the Certificate of Excellence in Financial Reporting is provided by the Government Finance Officers of America (GFOA).

Measure Baseline

Value	Date	Description
1	2/1/2006	Annually, the Virginia CAFR is submitted to GFOA to be
		considered for the Certificate of Excellence.

Measure Target

Value	Date	Description
1	2/1/2007	FY 2006- 19; FY 2007 - 20.

Measure Data

Year	Annual Measure		
2006	1		
2007			
2008			

Explanatory Note

The CAFR for Fiscal Year 2007 will not be submitted to GFOA for review until after December 15, 2006.

Friday, January 04, 2008 Page 42 of 91

Measure Data

	Year	Annual Measure		
	2006	100		
	2007	100		
ĺ	2008			

Explanatory Note

Friday, January 04, 2008 Page 43 of 91

Secretary 13	3 Fina	nce			dma			
Departme	Department of Accounts (151)							
<u>Service Area</u> Financial Rep	porting							
<u>Objective</u> Monitor agen	cies and ir	stitution	s responses t	o APA audit reports.				
Measure #26								
Percentage of	of correctiv	e action	work plans (0	CAWS) that are submitted in accordance with policy.				
Key Measure	Measure ⁻	Гуре	Preferre	d Trend				
	Output	,	Mainta	ain				
Measure Meth	nodology							
	he respons		blished quarte	erly in the Comptroller's Report on Statewide Financial				
Measure Base	eline	Date		Description				
1	00		7/1/2005	100% of CAWS submitted/resolved in accordance with po	licy.			
Measure Targ Value	jet	Date		Description				

100% of CAWS submitted/resolved in accordance with policy.

Measure Data

100

Year	Annual Measure		
2006	100		
2007	100		
2008			

7/1/2007

Explanatory Note

Friday, January 04, 2008 Page 44 of 91

Year	Annual Measure		
2006	100		
2007	100		
2008			

Explanatory Note

Friday, January 04, 2008 Page 45 of 91

dma Secretary 13 **Finance** Department of Accounts (151) Service Area **Financial Reporting Objective** Ensure statewide compliance with the Prompt Payment Act. Measure #28 Percentage of statewide vendor payments paid by the due date. Key Measure Measure Type Preferred Trend Outcome Up **Measure Methodology** Financial Reporting maintains this data. **Measure Baseline** Description Value Date 98.9 7/1/2006 Percent of payments made by the due date in FY 2005. **Measure Target** Description Value Date 98.5 7/1/2007 98.5% of payments made by the due date on average over the last 5 years. **Measure Data**

Year	Annual Measure		
2006	98.9		
2007	98.8		
2008			

Explanatory Note

Friday, January 04, 2008 Page 46 of 91

Secretary 13	Secretary 13 Finance dma							
Departme	Department of Accounts (151)							
Service Area Financial Rep	Service Area Financial Reporting							
Objective Develop state	wide Indir	ect Cost	Allocatio	on Plans.				
Measure #29								
Develop fede	ral Indired	t Cost A	llocation	plan in acco	ordance with fede	eral circular A-87.		
Key Measure Measure Type Prefe		referred Trend Maintain						
Measure Meth								
Finanical repo	orting							
Measure Base Value	line	Date		Descrip	otion			
	1		7/1/20	06 Annu	al, FY 2006			
Measure Targe Value	et	Date		Descrip	otion			
	1		7/1/20	O7 Annua	al, 2006-2008			
Measure Data								
	Measure							
2006	1							
2007								

Explanatory Note

Friday, January 04, 2008 Page 47 of 91

Secretary 13 Finance

Department of Accounts (151)

Service Area

Financial Reporting

Objective

Develop statewide Indirect Cost Allocation Plans.

Measure #30

Develop a Full-Costing Statewide Indirect Cost Allocation Plan.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

Financial reporting maintains this data.

Measure Baseline

Value Date Description

7/1/2006 Annual, FY 2004. (In 2004, \$7.5 million was collected for the General Fund of the Commonwealth.)

Measure Target

 Value
 Date
 Description

 1
 7/1/2007
 Annual, 2006 - 2008 biennium.

Measure Data

Year	Annual Measure		
2006	1		
2007	1		
2008			

Explanatory Note

Friday, January 04, 2008 Page 48 of 91

Secretary 13 Finance											
Depa	Department of Accounts (151)										
<u>Objecti</u>	strative a ve e service	and Sup _l e bureau			:cordar	nce with s	state policie	S.			
Percer	nt compl	iance wit	th the Pro	ompt F	'aymer	nt Act.					
Key Mea	Measure Type Outcome		Preferred Trend Up								
Measur	re Metho	dology									
DOA p	roduces	the pror	mpt pay ı	report o	on a qu	uarterly ba	asis.				
Measur Value	re Baseli	ne	Date			Descriptio	n n				
	99)		7/1/2	2005	99%, 20	005.				
Measur Value	re Target	į	Date			Descriptio	'n				
	95	5		7/1/2	2007	Greater	than 95%,	2006	6-2008 biennium.		
Measure	e Data										
Year	Annual N	∕leasure									
2006		98.9							1		
2007											
2008											

Explanatory Note

Data for FY 2007 will not be available until September, 2007 for the service bureau agencies supported by DOA.

Friday, January 04, 2008 Page 49 of 91

Secretary 13	Finai	псе		dma
Departmer	nt of Ac	counts	(151)	
Service Area Administrative Displaying To ensure that with applicable Measure #32	t resource	s are us	ed efficiently	y and programs are managed effectively, and in a manner consister its.
Percent of Go	vernor's N	Managen	nent Scoreca	ard categories marked as meets expectations for agency.
Key Measure	Measure Type Output		Preferre Maint	red Trend tain
Measure Metho Governor's Ma		nt Score	card	
Measure Basel		Date		Description
10	0		7/1/2005	100%, FY 2005.
/leasure Targe /alue		Date		Description
10	0		7/1/2007	100%, 2006-2008 biennium.

Measure Data

Year	Annual Measure		
2006	100		
2007	100		
2008			

Explanatory Note

Friday, January 04, 2008 Page 50 of 91

Service Area

Payroll Service Bureau

Objective

Provide high quality payroll, fringe benefit and leave administration services for agencies participating in the payroll service bureau.

Measure #33

Achieve a satisfactory ranking on the overall customer service survey for each agency served.

Key Measure Measure Type Preferred Trend
Output Maintain

Measure Methodology

Survey is distributed to all participating agencies to determine the level of service being provided. The survey is done annually.

Measure Baseline

Value Date Description

100 7/1/2005 Achieve a satisfactory customer service ranking from all participating agencies.

Measure Target

Value Date Description

100 7/1/2007 Continue to receive a satisfactory service rating from all participating agencies.

Measure Data

rear	Annual Measure		
2006	100		
2007	100		
2008			

Explanatory Note

Friday, January 04, 2008 Page 51 of 91

Secretary 13 Finance

Department of the Treasury (152)

Service Area

Debt Management

Objective

Virginia will achieve better rates on its bonds than the average rates of comparable bonds issued nationwide.

tmw

Measure #1

We will achieve an average yield on bond issuances equal to or better than the market proxy (Delphis Hanover Scale) for comparable bond issuances.

Key Measure		Measure Type	Preferred Trend
	X	Output	Maintain

Measure Methodology

Yields on fixed-rate, tax-exempt bonds issued under programs staffed by the service area (i.e., general obligation bonds, bonds issued by the Virginia Public Building Authority, Virginia College Building Authority, and the Virginia Public School Authority) will be benchmarked against the Delphis Hanover scale for the sale date to determine how the Virginia transaction compared to the proxy.

Following a sale, yields for each maturity will be compared to same day composite yields reported on the Delphis Hanover scale for comparably rated bonds (i.e., AAA to AAA, AA to AA) to determine the variances by maturity. The average basis point variance will be calculated for the issue. This result should be less than or equal to zero (i.e., equal to or better than the proxy). Resulting averages will be averaged for the fiscal year.

Measure Baseline

Value	Date	Description
0.00	7/1/2006	None.
Measure Target Value	Date	Description
0.00	6/30/2008	Equal or better than market proxy for bonds issued during FY 2007 and FY 2008.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2007	0.05	0.04	0.05	-0.02
2008	0.06			

Explanatory Note

The baseline and the target are set to equal the market proxy at a value of "0.00". A positive variance to "0.00" indicates that Treasury has done better than the market proxy.

Friday, January 04, 2008 Page 52 of 91

Secretary 13 Finance

Department of the Treasury (152)

Service Area

Insurance Services

Objective

Improve efficiency of Insurance Service's responses to clients' requests for services by providing on-line access to customers and measuring the usage by clients.

Measure #2

Percentage of active Civitas system client base making use of the system's on-line, self-service system to update their Virginia Agency Property System (VAPS) and Virginia Auto Count and Car Care System (VACCS) records will exceed 25% by fiscal year 2008.

Key Measure	Measure Type		Preferred Trend	
	Output	ι	Jp	

Measure Methodology

The data source is the Civitas system and its "Exposures" component. The calculation is the frequency by which the active Civitas system client base update their VAPS and VACCS data on-line compared to the total active Civitas system client base. This will be measured on a monthly basis and averaged for the quarter.

Measure Baseline

Value	Date	Description
8.5	7/1/2006	In FY 2006, 8.5% of clients used the Civitas system to update
		their data.
Measure Target		
Value	Date	Description
25	6/30/2008	The target is for 25% of clients to use self-service transactions by fiscal year 2008.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	7.3	7.0	8.0	11.7
2007	27.0	27.0	36.0	40.0
2008	44.3			

Explanatory Note

For the 3rd quarter of Fiscal Year 2007, Civitas self-service transactions exceed the target value of 25%.

Friday, January 04, 2008 Page 53 of 91

Department of the Treasury (152)

Service Area

Banking and Investment Services

Objective

Over a trailing five-year period, the yield on the state's general fund investment earnings in the Primary Liquidity Portfolio will exceed the one-year industry benchmark.

tmw

Measure #3

We will exceed the industry benchmark by 15 basis points.

Key Meas	sure Measure Type	Preferred Trend
X	Output	Up

Measure Methodology

The data sources are the General fund investment earnings report for the Primary Liquidity Portfolio and the one-year Constant Maturity yield. The one-year Constant Maturity treasury yield is calculated by the Federal Reserve Bank and is published monthly in the Federal Reserve statistical Release H.15 (Selected Interest Rates). The calculation is the Primary Liquidity Portfolio investment yield minus the one-year Constant Maturity Treasury yield minus 15 basis points target computed on a monthly basis and averaged for the quarter.

Measure Baseline

Value	Date	Description
38	7/1/2006	FY 2006 results exceeded the benchmark by 38 basis points over
		the trailing five-year period.
Measure Target		
Value	Date	Description
15	6/30/2008	Exceed the benchmark by 15 basis points over a trailing five-year
		period.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2003	73	79	83	86
2004	86	81	78	75
2005	72	70	68	66
2006	61	56	47	38
2007	31	20	14	9
2008	5			

Explanatory Note

Each quarterly score is the average of the previous 20 quarters. Each score represents the trailing five-year average for that point in time. The fourth quarter score represents the trailing five-year average performance at the end of that particular fiscal year. Fiscal year 2006 included two years that greatly exceeded the benchmark and two years that fell short of the benchmark, but on average was 38 basis points above the benchmark. For fiscal year 2008, the five-year average was impacted more by the two negative years and is only 5 basis points above the benchmark.

Friday, January 04, 2008 Page 54 of 91

Secretary 13 Finance

tmw

Department of the Treasury (152)

Service Area

Unclaimed Property Administration

Objective

Increase the percentage of valid unclaimed property claims paid within 60 calendar days of receipt of verifying information.

Measure #4

Percentage by which the number of valid unclaimed property claims are paid within 60 calendar days.

Key Measure	Measure Type		Preferred Trend	
	Output		Up	

Measure Methodology

Data source is internal system records of claims made and payments made. Calculation is the total number of claims paid within 60 calendar days divided by the total number of valid claims received for the report month, computed on a monthly basis and averaged for the quarter.

Measure Baseline

Value	Date	Description
95	7/1/2007	Based on data collected during Fiscal Year 2007, the baseline
		will be 95 %
Measure Target		
Value	Date	Description
99	7/1/2007	99% of valid unclaimed property claims will be paid within 60
		calendar days.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2007	99.14	99.03	99.05	99.83
2008	99.92			

Explanatory Note

Friday, January 04, 2008 Page 55 of 91

Department of the Treasury (152)

Service Area

Accounting and Trust Services

Objective

Ensure that all debt obligations are paid on time.

Measure #5

Percentage of debt payment obligations that are paid on time.

Key Measure Measure Type Preferred Trend
Output Maintain

Measure Methodology

Data source is internal debt service schedule of payment due dates and date payments are made. Calculation is the number of debt service payments made by the due date divided by the total number of debt service payments to be made computed on a monthly basis and averaged for the quarter.

tmw

Measure Baseline

Value	Date	Description
100	7/1/2006	Over the last five years, this service area has made 100% of all debt obligation payments on time.
Measure Target Value	Date	Description
100	6/30/2008	Since missing a debt obligation payment has serious consequences for the Commonwealth, the target for this performance measure is 100% of all debt obligation payments will be made on time.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2001	100	100	100	100
2002	100	100	100	100
2003	100	100	100	100
2004	100	100	100	100
2005	100	100	100	100
2006	100	100	100	100
2007	100	100	100	100
2008	100			

Explanatory Note

100% of debt obligation payments were made on time.

Friday, January 04, 2008 Page 56 of 91

Department of the Treasury (152)

Service Area

Check Processing and Bank Reconciliation

Objective

Ensure that Commonwealth checks are printed and distributed accurately and timely in accordance with agency procedures.

tmw

Measure #6

We will deliver over 99.7% of checks in a timely and accurate manner.

Key Measure	Measure Type	Preferred Trend
X	Output	Maintain

Measure Methodology

The data source is internal accounting records of checks printed. The calculation is the number of checks distributed each day divided by the total number of checks to be distributed each issue date based on required distribution dates for each check type. The calculation is computed on a monthly basis and averaged for the quarter.

Measure Baseline

Value	Date	Description
99.7	7/31/2006	Last five years average has been 99.7%
Measure Target Value	Date	Description
99.7	6/30/2008	Percentage of checks delivered in a timely and accurate manner will exceed 99.7% for FY 2007 and FY 2008.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2001	99.6	99.2	92.7	97.9
2002	97.8	99.5	96.0	96.4
2003	99.4	99.9	99.4	97.8
2004	100.0	99.5	99.7	100.0
2005	100.0	100.0	100.0	100.0
2006	100.0	100.0	98.6	100.0
2007	100.0	100.0	100.0	100.0
2008	100.0			

Explanatory Note

For the 1st quarter of Fiscal Year 2008, 100% of checks were distributed in a timely and accurate manner.

Friday, January 04, 2008 Page 57 of 91

Secretary 13 Finance tmw

Department of the Treasury (152)

Service Area

Administrative Services

Objective

To ensure that resources are used efficiently and programs are managed effectively, and in a manner consistent with applicable state and federal requirements.

Measure #7

Agency Management Scorecard

Key Measure	Measure Type	Preferred Trend	
	Output	Up	

Measure Methodology

The data source will be the Virginia Excels Management Standards Scorecard. The calculation will be the percent of Governor's Management Standards Scorecard categories marked as "meets expectations" for the agency.

Measure Baseline

Value	Date	Description
86	7/1/2006	The 2006 percentage calculated based on the agency scorecard is 86%.
Measure Target Value	Date	Description
100	6/30/2008	100% of the Governor's Management Standards Scorecard categories will be marked as meeting expectations for the agency by fiscal year 2008.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	86	86	86	86
2007	90	90	80	85
2008				

Explanatory Note

Results for Scorecard for Fiscal Year 2008 have been delayed. Scores will be added when compiled. Scorecard for Fiscal Year 2006 had slightly different criteria and was reported on an annual basis. The scores reported in the quarter boxes reflect the entire fiscal year 2006 score. Scorecard for Fiscal Year 2007 is being reported on a quarterly basis, but the first two quarters were scored together. The scores reported in the quarter boxes for qtrs 1 & 2, reflect the first two quarters score. Starting with the 3rd Quarter of FY 2007, scores will reflect the score that particular quarter.

Friday, January 04, 2008 Page 58 of 91

Secretary :	13	Finance	tmw
Denartm	ent of	f Tayation (161)	

Service Area

Tax Policy Research and Analysis

Objective

Provide a fiscal impact statement before state and local tax legislation is considered by the Legislative Branch.

Measure #1

Percent of fiscal impact statements provided to the House or Senate Finance Committee before consideration.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

The fiscal impact statements provided to the Committees, and the date that the full Committee acts on a bill are published on the General Assembly's bill tracking website. The date that a subcommittee hears a bill will be tracked by Section personnel who attend the meetings.

Measure Baseline

Value	Date	Description
100	6/30/2007	Accurate, thorough and timely fiscal impact statements are
		expected by the General Assembly finance committees and provide critical information on the fiscal, administrative and policy impacts of proposed legislation.

Measure Target

Value	Date	Description
100	6/30/2008	100% timely submissions during the 2008 regular session.

Measure Data

Year	Annual Measure		
2006	100		
2007	100		
2008			

Explanatory Note

Friday, January 04, 2008 Page 59 of 91

Secretary 13 Finance

tmw

Department of Taxation (161)

Service Area

Tax Policy Research and Analysis

Objective

Develop regulations required to explain more fully complex tax statutes.

Measure #2

The percentage of regulations that have been reviewed within 12 months.

Key Measure	Measure Type		Preferred Trend
	Outcome		Maintain

Measure Methodology

TAX has approximately 700 regulations in effect and one-third of them will be reviewed annually.

- The Department will classify its regulations as:
- a) Current, no regulatory action needed.
- b) Not current, amendment or repeal needed.
- c) Not current, amendment or repeal in process.
- The Department will review legislation enacted in the 2003 through 2006 sessions for legislative mandates to promulgate specific regulations.

Measure Baseline

Value	Date	Description	
100	6/30/2007	in a creation of the control of the creation o	
		another 11 have been withdrawn.	
Measure Target	_		
Value	Date	Description	
100	6/30/2008	By June 30, 2008, complete identified actions on one-third of regulations.	

Measure Data

Year	Annual Measure		
2006	100		
2007	100		
2008			

Explanatory Note

As a result of the FY06 review of regulations, TAX has implemented a plan to repeal and revise all regulations over the next three years (FY07 through FY09). One-third of regulations will be reviewed each year.

Friday, January 04, 2008 Page 60 of 91

Secretary 13	Finance	tmw
Department o	of Taxation (161)	

Service Area

Appeals and Rulings

Objective

Accurately and timely resolve appeals of state tax issues, issue rulings, and provide support to the Office of the Attorney General on tax litigation.

Measure #3

The percentage of open individual income and sales tax appeals less than 120 days old.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

The source of the information will be the correspondence tracking system. The calculation would be the number of active income tax and sales tax appeals less than 120 days old divided by the total number of active income tax and sales tax appeals.

Measure Baseline

Value	Date	Description	
45.8	6/30/2007	45.8% of the total of sales and individual income tax cases were	
		less than 120 days old.	
Measure Target			
Value	Date	Description	
75	6/30/2008	Percentage	

Measure Data

Year	Annual Measure		
2005	45.1		
2006	35.5		
2007	45.8		
2008			

Explanatory Note

At the end of:

FY05: a) 72 of 164 sales tax cases were less than 120 days old b) 16 of 31 individual income tax cases were less than 120 days old.

FY06: a) 66 of 188 sales tax cases were less than 120 days old b) 12 of 32 individual income tax cases were less than 120 days old.

FY07: 59 of 137 sales tax cases are less than 120 days old; 23 of 42 individual income tax cases are less than 120 days old.

Friday, January 04, 2008 Page 61 of 91

tmw

Department of Taxation (161)

Service Area

Revenue Forecasting

Objective

Accurately forecast general fund revenue.

Measure #4

Percentage variance on the official forecast.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Date

Measure Methodology

Use DOA's June monthly revenue report: Subtract the revenue forecast from actual collections and divide the result by the budget (official) forecast to get a variance percentage.

Description

Measure Baseline

Value

value	Date	Description
-1.5	6/30/2007	This measure is the percentage error on the official (budget)
		forecast past each winter during the General Assembly session and is the basis for the enacted budget.
Measure Target Value	Date	Description
value	Date	Description
2.0	6/30/2008	Actual collections are within two percentage points of the official
		forecast in fiscal year 2008

Measure Data

Year	Annual Measure		
2000	0.1		
2001	-0.7		
2002	-2.2		
2003	0.6		
2004	2.8		
2005	4.1		
2006	1.0		
2007	-1.5		
2008			

Explanatory Note

The measure is that fiscal year actual revenue collections will be within 2 percentage points of the forecast. Fiscal year 2006 was within this 2 percentage point variance and in FY07 it was -1.5%, thus this desired result will be maintained.

Friday, January 04, 2008 Page 62 of 91

tmw

Department of Taxation (161)

Service Area

Revenue Forecasting

Objective

Accurately forecast general fund revenue.

Measure #5

Percentage variance on the current year general fund revenue forecast included in the Governor's December budget.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

Use DOA's June monthly revenue report: Subtract the revenue forecast from actual collections and divide the result by the Governor's December budget forecast to get a variance percentage.

Measure Baseline

Value	Date	Description	
-1.4	6/30/2007	This is a measure of the accuracy of the general fund revenue	
		forecast for the then current fiscal year as it is presented in Governor's December introduced budget and compares this total general fund estimate to actual collections for that year.	
Manager Towns			

Measure Target

Value	Date	Description
4.5	6/30/2008	The December forecast in 2007 is within + or - 4.5 percent.

Measure Data

Year	Annual Measure		
2000	1.2		
2001	-0.7		
2002	-4.6		
2003	0.8		
2004	2.8		
2005	6.2		
2006	2.1		
2007	-1.4		
2008			

Explanatory Note

The measure is that fiscal year actual revenue collections will be within + or - 4.5 percent of the general fund revenue forecast funding the Governor's introduced budget (December). Fiscal year 2006 was within this 4.5 percentage point variance and the FY2007 measure was -1.4%, thus the target is to maintain.

Friday, January 04, 2008 Page 63 of 91

Secretary 13 Finance

Department of Taxation (161)

Service Area

Tax Return Processing

Objective

Issue current year electronically filed individual income tax refunds within 12 days of receipt of the return.

Measure #6

We will issue current year refunds for 98 percent of electronically filed returns within 12 days of receipt of the return.

tmw

Key Measure		Measure Type		Preferred Trend
X		Outcome	Maintain	

Measure Methodology

Refund turnaround time frames are measured by weekly system generated-reports that compare the day of receipt of the return to the date the refund is fully processed and ready for issuance. Refunds that are setoff for debts owed the Commonwealth are counted as issued refunds when seized. This measure would be calculated in calendar days.

Measure Baseline

Value	Date	Description
99	6/30/2007	
		issued in twelve days or fewer.
Measure Target Value	Date	Description
value	Date	Description
98	6/30/2008	Issue at least 98% of current year electronically filed refunds within 12 days in calendar year 2007.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006			98.70	98.37
2007	90.38	93.22	99.84	99.24
2008	96.83			

Explanatory Note

The data reflected in the reporting blocks below reflect only refund performance in the individual quarter. However, for calendar year 2007 through the 3rd quarter the refund turnaround time for electronically filed returns is 99.66%.

Friday, January 04, 2008 Page 64 of 91

Secretary 13	Finance	tmw
Department o	f Taxation (161)	

Service Area

Tax Return Processing

Objective

Increase electronic interactions with citizens.

Measure #7

Increase in the joint federal-state electronic filing program participation annually.

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Date

Measure Methodology

System generated reports are used to calculate these metrics.

Measure Baseline

Value

1,629,024	6/30/2007	This counts the number of taxpayers filing their individual returms
		jointly through the federal-state jointly filing program.
Measure Target		
Value	Date	Description
1,710,475	6/30/2008	5% growth in fiscal year 2008

Description

Measure Data

Year	Annual Measure		
2004	1,084,799		
2005	1,280,063		
2006	1,448,384		
2007	1,629,024		
2008			

Explanatory Note

For fiscal year 2007, 1,629,024 returns were filed jointly with TAX and IRS. This was a 12.46% increase.

In fiscal year 2006, 1,448,384 returns were filed using joint federal-state filing. This was a 13.15% increase over the prior year.

In FY 2005 1,280,063 returns were filed using joint federal-state filing.

Friday, January 04, 2008 Page 65 of 91

Secretary 13 Finance

Department of Taxation (161)

Service Area

Tax Return Processing

Objective

Increase electronic interactions with citizens.

Measure #8

We will increase the number of taxpayer transactions through TAX's electronic channels by five percent.

tmw

Key Measure Measure Type Preferred Trend

X Outcome Up

Measure Methodology

System-generated reports are used to calculate the following metrics:

- # of Individual I-filed returns "filed" Virginia Tax On-line (VTOL)
- # of business I-filed returns "filed" (VTOL)
- # of EFT debit transactions (Channel)
- # of EFT credit transactions (Channel)
- # of inbound secure email messages received (VTOL)
- #of outbound secure email messages sent (VTOL)
- # of iReg adds, changes, and deletes (VTOL)
- # of forms downloaded (VTOL)
- # of Policy Library "hits" (OT)
- # Part Pay agreements set up using Teleplan (Compliance)
- # of bills paid (transactions) using Quick Pay (VTOL)
- # of direct deposit of refunds to taxpayers (TP's) bank accounts (AR)
- # of direct debit of tax dues to TP's bank accounts (AR)

Measure Baseline

value	Date	Description
119,614,253	6/30/2007	This measures the number of taxpayer electronic interactions
		with the Department (exclusive of joint federal filing).
Measure Target	Data	Description
Value	Date	Description
13,085,798	6/30/2008	This is a 9.4% growth in fiscal year 2008 (projected growth of
		8.0% + 1.4% employment growth base adjustment).

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2007	1,608,175	1,381,856	5,047,610	3,923,784
2008	1,923,997			

Explanatory Note

This is an annual measure that is now reported quarterly as of November 2007.

This was a new measure for FY07. Regrettably, the historical data that were developed for this measure in FY06 greatly underreported the level of electronic interactions with taxpayers. The correct FY06 baseline should have been 10,342,403. The 5% growth target has been revised to 9.4% for FY08 (8% plus an adjustment of 1.4% for employment growth. Actual FY07 interactions were 11,961,425 a 15.65% increase versus the 5% target.

Friday, January 04, 2008 Page 66 of 91

Secretary 13 **Finance**

Department of Taxation (161)

Service Area

Customer Services

Objective

Respond to taxpayer inquiries in a timely manner .

Measure #9

We will answer 87 percent of calls before the caller disconnects.

Key Measure		Measure Type		Preferred Trend
X		Outcome		Up

Measure Methodology

Phones: Service level = (Calls Handled / Calls Offered) times 100%

Measure Baseline

Value	Date	Description
90	6/30/2007	90% calls were handled in FY2007; 85 percent in FY 2006
Measure Target		

tmw

value	Date	Description
87	6/30/2008	Handle at least 87% of incoming phone calls in fiscal year 2008

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2003	76.25	80.54	81.15	87.93
2004	92.24	93.01	92.13	90.18
2005	92.14	93.25	91.96	89.94
2006	93.88	92.64	84.49	87.81
2007	93.11	92.97	87.65	88.87
2008	91.59			

Explanatory Note

For fiscal year 2007 the percentage of calls answered was 90.02%.

Page 67 of 91 Friday, January 04, 2008

tmw

Department of Taxation (161)

Service Area

Customer Services

Objective

Respond to taxpayer inquiries in a timely manner .

Measure #10

Average mail turnaround time.

Key Measure Measure Type Preferred Trend
Outcome Down

Measure Methodology

Correspondence backlog at the end of the quarter divided by the number of pieces of mail that can be handled in one day.

Measure Baseline

Value	Date	Description	
21.4	6/30/2007	Correspondence backlog was reduced to desired levels in FY07 and attained the objectie each quarter except the third quarter.	
Measure Target Value	Date	Description	
		and part	
25.0	6/30/2008	Maintain average mail turnaround time at no more than 25 days at the end of each quarter in fiscal year 2008.	

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2003	24.61	30.64	23.94	9.16
2004	6.08	8.10	9.97	10.82
2005	10.09	4.69	9.05	6.95
2006	23.18	19.42	32.40	38.62
2007	20.77	16.83	29.20	20.25
2008	29.92			

Explanatory Note

For the entire fiscal year 2007 the average mail turnaround time was 21.43 days.

Friday, January 04, 2008 Page 68 of 91

Secretary	13	Finance
Denartm	ant o	f Tayation (161)

tmw

Service Area

Compliance Audit

Objective

Maintain core audit programs at current levels.

Measure #11

Number of field audit cases closed.

Key Measure	Measure Type	Preferred Trend
	Outcome	Maintain

Measure Methodology

In determining if our core audit programs have returned to full capacity, we will look to the field audit cases closed and desk audit cases created in years prior to FY 2006, the year of conversion. Because the number of cases closed or desk exams created does fluctuate based on filing patterns and the economy, we allow a 2% error factor in our projections. Regarding field audits, the focus will be on closed cases. For the three-year period ending FY 2005, the average number of closed field audit cases was 3,204, and for FY2006 the average was 3,083. Because of the impact conversion had on performance in FY2006, the three-year average ending in FY2005 is a more representative baseline for FY2007. Similar to desk exams, the number of field audit cases closed in FY 2007 should not be less than 3,140, which is 98% of 3,204, the three-year average.

Measure Baseline

Value	Date	Description
3,261	6/30/2007	Three year average of field audit cases closed - 3,261 per year.
Measure Target Value	Date	Description
Value	Date	Boompton
3,261	6/30/2008	

Measure Data

Year	Annual Measure		
2003	3,350		
2004	3,164		
2005	3,204		
2006	3,083		
2007	3,261		
2008			

Explanatory Note

Field audit cases closed were impacted in FY06 by the conversion to the new TAX accounting system. In addition, because the new and old TAX accounting systems capture and maintain the data differently, the conversion also altered the measurement methodology. This impact, however, is not expected to be significant over the long term. Historical data are impacted by different systems counts. Historical data being used in the measure of closed audit cases by fiscal year are:

FY01 3,649; FY02 3,359; FY03 3,043; FY04 3,091; FY05 3,478; FY06 2,680; FY07 3,624

Friday, January 04, 2008 Page 69 of 91

Secretary 13	Finance	
--------------	---------	--

Department of Taxation (161)

Service Area

Compliance Collections

Objective

To efficiently and effectively resolve state tax delinquencies.

Measure #12

Meet or exceed delinquent revenue estimates with no increase in resources.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

This measures the percentage of the estimated compliance revenue target that is collected, that is, this measure is calculated as compliance revenue collected divided by the revenue target times 100 percent. Agency Compliance Collection Report

tmw

Source: Computer Assisted Collection System for Government (CACSG).

Measure Baseline

Value	Date	Description
107.8	6/30/2007	(Percentage of goal collected).
Measure Target Value	Date	Description
100.0	6/30/2008	Collect the fiscal year 2008 compliance revenue target (100 percent of goal). The compliance goal for FY08 is \$430.4 million.

Measure Data

Year	Annual Measure		
1999	103.8		
2000	103.1		
2001	102.2		
2002	105.0		
2003	104.4		
2004	101.0		
2005	119.2		
2006	100.0		
2007	107.8		
2008			

Explanatory Note

During FY07 TAX had an estimate of \$385 million of revenue and collected \$415.15 million. Thus 107.8% of the goal was collected.

The desired outcome is to collect at least 98 percent of the revenue target and thus maintain the recent experience.

During FY06 TAX converted its former taxpayer accounting system and data to the new system. This transition involved almost every aspect of business operations at the Department of Taxation. The new TAX operating system went through an extensive controlled production period to ensure that all functionality of the new system was working properly or viable work arounds for issues were operational. General collection actions are an end user of the data in this new system and thus collection actions did not begin until January and never reached full stride during FY06.

Friday, January 04, 2008 Page 70 of 91

Secretary 13	Finance	tmw
Department	of Taxation (161)	

Service Area

Training for Local Assessors

Objective

To offer local officials an economically feasible range of advanced courses designed to provide full certification by the International Association of Assessing Officers (IAAO).

Measure #13

The number of students that participate.

Key Measure	Measure Type	Preferred Trend	
	Outcome	Maintain	

Measure Methodology

Use registration rosters to count the number of individuals who attend. Number of students attending can vary widely depending upon localities' financial situation. Courses may not be offered unless an adequate number of students express an interest.

Measure Baseline

Value	Date	Description
211	6/30/2007	The school trains on average 200 students per year.
Measure Target Value	Date	Description
200	6/30/2007	Train at least 200 students in fiscal year 2008.

Measure Data

Year	Annual Measure		
2006	200		
2007	211		
2008			

Explanatory Note

Eight courses were offered during the week of June 4 --> June 8 2007. 211 individuals participated.

Friday, January 04, 2008 Page 71 of 91

Secretary 13	Finance	tmw
Department of	f Taxation (161)	

Service Area

Valuation and Assessment Assistance for Localities

Objective

Promote statewide fair and equitable assessments of real estate and tangible personal property.

Measure #14

Success of local assessors in achieving assessments at 100% of fair market value.

Key Measure	Measure Type	Preferred Trend
	Outcome	Maintain

Measure Methodology

Local sales of real estate matched to corresponding assessments – results are arrayed and a median is determined. The numerator is equal to the individual assessments of property that sold in each locality divided by the denominator, which is equal to the arm's length sale price of each property. The median ratio, coefficient of dispersion, index of regressivity and other measures of central tendency comprise the assessment/sales ratio studies that help determine when fair market value and uniformity are achieved and that are used to determine the estimated true value of local property – - a key component in the formula for state aid to education. Also, ratio studies are used to equalize public service corporation property in relation to locally assessed property as required by law. Accurate property maps are essential to identify real property, assign it to the proper owner while in the field, determine its shape, location and valuation in relation to other real property, and identify natural features that affect fair market value such as lakes and streams

Measure Baseline

Value	Date	Description
99.25	6/30/2007	While law requires assessments at 100% of fair market value, it provides that a ratio of not less than 70% in the year following a
		reassessment will be evidence of having achieved the 100% requirement. Ratio study issued in fiscal year 2007 showed 99.2%.
Measure Target Value	Date	Description
100	6/30/2008	100% of localities attain a sales ratio of at least 70%.

Measure Data

Year	Annual Measure		
2006	100.00		
2007	99.25		
2008			

Explanatory Note

Despite being notified early that they were out of compliance with the law, one county did not achieve the required ratio of assessed values to selling price. This county has a reassessment that will be effective January 1, 2008, that presumably will meet the law's requirement.

Friday, January 04, 2008 Page 72 of 91

Secretary 13 Finance tmw

Department of Taxation (161)

Service Area

Public/Private Partnerships for Revenue Administration

Objective

Have the Advantage Revenue (AR) implementation complete with system performing normally through its first tax season.

Measure #15

Meeting prior year (2004 filing season) performance measures.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

This measure was dropped in FY07 as it was a temporary measure to review the new system's ability to issue timely refunds.

Take last year's performance measures related to tax filing processing and compare to the current year.

Measure Baseline

Value	Date	Description
2,383,056	6/30/2005	2004 tax filing season numbers
Measure Target		
Value	Date	Description

Measure Data

Year	Annual Measure		
2005	2,383,056		
2006	2,300,719		
2007			
2008			

Explanatory Note

This was a one-year measure and that year was FY06.

Refund processing in the new system is working well. This measure was to review the Partnership Projects refunding processing to ensure the individual income tax processing was as effective at issuing refunds as the old system. While slightly fewer refunds were issued through June of 2006 versus 2005, the new refund processing sysems worked well.

This was a one-time measure.

Friday, January 04, 2008 Page 73 of 91

Secretary 13 Finance

Department of Taxation (161)

Service Area

Administrative and Support Services

Objective

Account for all revenue flowing through TAX and produce daily reports.

Measure #16

Percentage of timely submitted daily deposit reports.

Key Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

To prepare and distribute the daily revenue reports identifying the amount of tax payments received before the close of business each day.

tmw

Measure Baseline

Value	Date	Description		
100	6/30/2007	Except for tax system or CARS system breakdowns or shutdowns, TAX issued 99% of reports in FY06.		
Measure Target Value	Date	Description		
100	6/30/2008	Percentage of days daily report issued versus total number of		

deposit days.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	100	99	100	100
2007	100	100	100	100
2008	100			

Explanatory Note

Friday, January 04, 2008 Page 74 of 91

Department of Taxation (161)

Service Area

Administrative and Support Services

Objective

Submit all financial statements timely and without any material adjustments from the Department of Accounts (DOA) and the Auditor of Public Accounts (APA).

Measure #17

The Financial statements submitted to Department of Accounts.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

The Auditor of Public Accounts' annual audit and the Commonwealth's Annual Financial Report submissions will be utilizied.

Measure Baseline

Value Date Description

100 6/30/2007 TAX was able to submit all financial statements in a timely manner and without any material adjustments in FY07.

Measure Target

Value Date Description

100 6/30/2008 Zero material adjustments to the Financial Statements for fiscal year 2008

Measure Data

Year	Annual Measure		
2004	100		
2005	100		
2006	97		
2007	100		
2008			

Explanatory Note

Friday, January 04, 2008 Page 75 of 91

Secretary 13 Finance

Department of Taxation (161)

Service Area

Administrative and Support Services

Objective

Effectively communicate with the media and other external entities.

Measure #18

Percentage of media inquiries received and responded to in a timely manner.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

Media Contact Reports will serve as the source of measurement data for this objective. A note will be put on the report if, for any reason, the information was not relayed to the media the same day, or within the requestor's stated deadline. At the end of a month, these reports will be tabulated. The percentage that are answered in 1 or 2 days or within requested deadline are compared to the total number of media inquiries received and the percentage calculated.

tmw

During the FY07 TAX responded to 203 out of 203 media contacts in a timely manner. This was a 47% increase in media contacts.

Measure Baseline

Value	Date	Description
100	6/30/2007	The Public Relations Department responded to 203 media
		requests during FY2006. Each of these media requests were responded to within 1 or 2 days or within the requested timeframe.
Measure Target		
Value	Date	Description
100	6/30/2008	100 Percent

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2006	100	100	100	100
2007	100	100	100	100
2008	100			

Explanatory Note

During the FY07 TAX responded to 203 out of 203 media contacts in a timely manner. This was a 47% increase in media contacts.

Friday, January 04, 2008 Page 76 of 91

Secretary 13	Finance	tmw
Department	of Taxation (161)	

Administrative and Support Services

Objective

Attract and retain qualified workers by strategically utilizing flexibilities afforded in HR management and compensation policies.

Measure #19

Average time to hire				
Key Measure	Measure Type	Preferred Trend		
	Output	Down		

Measure Methodology

HR's Vacancy Report. Dates are captured from the date they are approved by the Secretary of Finance until hired. The Secretary of Finance approval is no longer required. The number of days is measured from the time internal approval is granted until the position is filled. Positions that are very difficult to fill (Opened until Filled) are not counted in this measure.

Measure Baseline

Value	Date	Description
48	6/30/2007	It took an average of 48 days to fill positions in fiscal year 2007.
Measure Target Value	Date	Description
47	6/30/2008	On average positions will be filled within 47 days or less during fiscal year 2008.

Measure Data

Year	Annual Measure		
2005	58		
2006	57		
2007	48		
2008			

Explanatory Note

The agency strives to fill its vacant positions in less than 50 days or less after making an internal evaluation that the vacant position is necessary to fill. Resources are devoted to ensuring that this occurs within the 50 day period. The preferred trend is down.

During FY07 the goal was changed to fill all posted positions in less than 50 days from the posting date. This is a Management Scorecard criteria.

Friday, January 04, 2008 Page 77 of 91

tmw

Department of Taxation (161)

Service Area

Administrative and Support Services

Objective

Make sufficient investment in the training and development of the workforce to be able to meet the current and future business needs of the agency.

Measure #20

Average number of courses per quarter for all employees

Key Measure	Measure Type	Preferred Trend
	Outcome	Maintain

Measure Methodology

Generated from the Learning Management System total courses taken by employees divided by the average number of employees.

Measure Baseline

Value	Date	Description
6.83	6/30/200	7 6.83 courses/employee in fiscal year 2007
Measure Target Value	Date	Description
6.83	6/30/200	Despite budget reductions TAX will strive to maintain FY2007 baseline.

Measure Data

Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2005				2.06
2006	13.10	1.00	1.40	0.85
2007	0.63	0.66	1.86	1.87
2008	1.24			

Explanatory Note

During FY07 TAX employees on average completed 6.83 courses per employee.

Fiscal year 2006 was a very unusual. During the year over 13,124 courses were completed by employees. The training focus was on preparing employees for the new tax system go-live in August 2005. There were 155 different hours of training available to employees in almost 100 different roles. Depending upon the role an employee received between 6 and 80 hours of training.

Fiscal Year 2005 averaged 2.06 courses/employee Fiscal Year 2006 averaged 16.30 courses/employee Fiscal Year 2007 averaged 6.83 courses per employees.

Friday, January 04, 2008 Page 78 of 91

Secretary 13	Finance	tmw
Department o	f Taxation (161)	

Administrative and Support Services

Objective

To ensure that resources are used efficiently and programs are managed effectively, and in a manner consistent with applicable state and federal requirements.

Measure #21

Percent of Governor's Management scorecard categories marked as meets expectations for the agency

Key Measure	Measure Type	Preferred Trend
	Outcome	Up

Measure Methodology

Simply take the number of categories where TAX scored "Meets Expectations" and divide by the total, times 100 percent. FY07 scores were impacted by the scoring methodlogy being changed.

Measure Baseline

Value	Date	Description
85	6/30/2007	The 2007 percentage calculated based on the agency scorecard
		is 85%.
Measure Target		
Value	Date	Description
90	6/30/2007	The number of categories and the scoring standards for FY08
		have not yet been made available to agencies.

Measure Data

Year	Annual Measure		
2005	100		
2006	100		
2007	85		
2008			

Explanatory Note

Of the 20 categories, TAX earned a meets on 17 of 20 of them whike earning needs improvement on 3. The scoring criteria for FY07 were not defined until well into the fiscal year and were very difficult to meet.

Friday, January 04, 2008 Page 79 of 91

Secretary 13	Finance	tmw
Department of	of Taxation (161)	

Information Technology Services

Objective

Maintain customer satisfaction levels with online self-service technologies.

Measure #22

Utilize the results of on-line surveys to measure customer satisfaction.

Key Measure Measure Type Preferred Trend
Output Maintain

Measure Methodology

An on-line survey tool collects measurement data. TAX measures user satisfaction through online surveys. These surveys are completed by those taxpayers using individual iFile and business iFile and by businesses using iReg.

Measure Baseline

modedie Bassiiis		
Value	Date	Description
98	6/30/2007	In fiscal year 2006, Individual iFile: 98% of users found the service easy to use, 99% of users stated they would use the service again. iReg: 97% of users would recommend to other businesses. Business iFile: 98% of users would use iFile in the future.
Measure Target Value	Date	Description

Value	Date	Becomption		
98	6/30/2008	Maintain at least a 98% positive customer satisfaction rating in		
		fiscal year 2008.		

Measure Data

Year	Annual Measure		
2005	99		
2006	98		
2007	98		
2008			

Explanatory Note

In fiscal year 2007, for Individual iFile: 98% of users found the service easy to use, 99% of users stated they would use the service again. For iReg, 97% of users would recommend to other businesses. For Business iFile, 98% of users would use iFile in the future.

Friday, January 04, 2008 Page 80 of 91

Secretary 13 Finance	mar					
Department of Accounts Transfer Agency (162)						
Service Area						
Distribution of Alcoholic Beverage Control Profits						

Objective

Complete Alcoholic Beverage Control profit transfers to the localities in a timely and efficient manner meeting the Code requirements.

Measure #1

Percentage of Alcoholic Beverage Control profit transfers made in an accurate and timely manner.

Key Measure Measure Type Preferred Trend Outcome Maintain

Measure Methodology

The correct amount transferred by due date in the Commonwealth's accounting system.

Measure Baseline

Value	Date	Description
100	7/1/2005	100% of FY 2005

Measure Target

Value	Date	Description
100	7/1/2007	100% for FY 2007

Measure Data

Year	Annual Measure		
2005	100		
2006	100		
2007			
2008			

Explanatory Note

Page 81 of 91 Friday, January 04, 2008

Secretary 13	Finance						mar
Departmen	t of Accounts	Transfer A	Agency (16	52)			
Service Area Distribution of N Distribution Objective Complete wine Measure #2	Vine Taxes tax transfers to	the localities ir	າ a timely and	efficient man	ner meeting tl	he Code require	ements.
Percentage of	wine tax transfe	rs made in an	accurate and	timely manne	r.		
Key Measure	Measure Type Outcome	Preferre Maint a					
	nount transferred	l by due date i	n the Commo	nwealth's acc	ounting syste	m.	
Measure Baseli Value	Date	7/1/2005	Description 100% of FY	2005.			
Measure Target /alue 100	Date	7/1/2007	Description 100% for FY	′ 2007			

Year	Annual Measure		
2005	100		
2006	100		
2007			
2008			

Explanatory Note

Friday, January 04, 2008 Page 82 of 91

Secretary 13	Finance	mar
Department of	f Accounts Transfer Agency (162)	
Service Area		

Distribution of Rolling Stock Taxes

Objective

Complete rolling stock tax transfers to the localities in a timely and efficient manner meeting the Code requirements.

Measure #3

Percentage of rolling stock tax transfers made in a accurate and timely manner.

Key Measure Measure Type Preferred Trend Outcome Maintain

Measure Methodology

The correct amount transferred by the due date in the Commonwealth's accounting system.

Measure Baseline

Value	Date	Description
100	7/1/2005	100% of FY 2005

Measure Target

Value		Date		Description		
	100	7/1/2007		100% for FY 2007		

Measure Data

Year	Annual Measure		
2005	100		
2006	100		
2007			
2008			

Explanatory Note

Page 83 of 91 Friday, January 04, 2008

Secretary 13	Finance	mar
Department of	f Accounts Transfer Agency (162)	

Distribution of Recordation Taxes

Objective

Complete recordation tax transfers to the localities in a timely and efficient manner meeting the Code requirements.

Measure #4

Percentage of recordation tax transfers made in an accurate and timely manner.

Key Measure Measure Type Preferred Trend
Outcome Maintain

Measure Methodology

The correct amount transferred by the due date in the Commonwealth's accounting system.

Measure Baseline

Value	Date	Description
100	7/1/2005	100% of FY 2005

Measure Target

Value		Date		Description		
	100	7/1/2007		100% for FY 2007		

Measure Data

Year	Annual Measure		
2005	100		
2006	100		
2007			
2008			

Explanatory Note

Friday, January 04, 2008 Page 84 of 91

Secretary 13	Finance						
Departmen	t of Accounts	Transfer A	Agency (1	l 62)			
Objective Complete trans	Sales Tax Reven sfer of sales tax re er meeting the Co	evenues from	certain publ		the appropriate	e localities in a tin	nely
Measure #5							
Percentage of manner.	transfers of sales	s tax revenues	s from certai	n public facili	ties made in an	accurate and tim	iely
Key Measure	Measure Type	Preferre	d Trend				
	Output	Mainta	ain				
Measure Metho	dology						
	nount transferred	by the due da	ate in the Co	mmonwealth	's accounting sy	ystem.	
/leasure Baseli	ine						
/alue	Date		Description				
100	0	7/1/2005	100% of F	Y 2005			
/leasure Targe r	t Date		Description				
100)	7/1/2007	100% for F	Y 2007			

Year	Annual Measure		
2005	100		
2006	100		
2007			
2008			

Explanatory Note

Friday, January 04, 2008 Page 85 of 91

Secretary 13 Finar	nce	nar					
Department of Accounts Transfer Agency (162)							
Service Area Distribution of Tennesse	ee Valley Authority Payments in Lieu of Taxes						

Objective

Complete transfer of Tennessee Valley Authority payments in lieu of taxes to the appropriate localities in a timely and efficient manner meeting the Code requirements.

Percentage of transfers of Tennessee Valley Authority payments in lieu of taxes transfers made in an accurate and timely manner.

Key Measure	Measure Type	Preferred Trend	
	Outcome		Maintain

Measure Methodology

The correct amount transferred by the due date in the Commonwealth's accounting system.

Measure Baseline

Value	Date	Description
100	7/1/2005	100% of FY 2005
Measure Target Value	Date	Description
100	7/1/2007	100% for FY 2007

Measure Data

Year	Annual Measure		
2005	100		
2006	100		
2007			
2008			

Explanatory Note

Page 86 of 91 Friday, January 04, 2008

Secretary 13	Finance	e			mar
Departmen	t of Acco	unts Tra	ansfer <i>F</i>	Agency (162)	
Service Area Payments to the Descrive Make payments Measure #7				n Fund by the required due date meeting Code requirements.	
Percentage of	payments r	made into	the Reve	nue Stabilization Fund in an accurate and timely manner.	
Key Measure	Measure Typ Outcome	e	Preferre Mainta	ed Trend ain	
		ferred by t	he due da	ate in the Commonwealth's accounting system.	
/leasure Baseli /alue	ne	ate		Description	
100)	7/	1/2005	100% of FY 2005	
/leasure Target /alue		ate		Description	
100)	7/	1/2007	100% for FY 2007	

Year	Annual Measure	
2005	100	
2006	100	
2007		
2008		

Explanatory Note

Friday, January 04, 2008 Page 87 of 91

Finance			mar				
Department of Accounts Transfer Agency (162)							
eserve Fund laims against th	e Virginia Ed	lucation Loan Authority fund.					
rginia Educatior	Loan Autho	rity claims handled in an accurate and timely manner.					
easure Type Outcome							
logy							
andled properly.							
Date	7/1/2005	Description 100% of FY 2005					
Date	7/1/2007	Description 100% for FY 2007					
	eserve Fund elaims against the rginia Education easure Type Outcome elogy andled properly. Date	eserve Fund claims against the Virginia Education Loan Authoreasure Type Dutcome Preferred Mainta	eserve Fund claims against the Virginia Education Loan Authority fund. rginia Education Loan Authority claims handled in an accurate and timely manner. easure Type Preferred Trend Outcome Maintain Plogy andled properly. Date Description 7/1/2005 Description Description Description				

Year	Annual Measure		
2005	100		
2006	100		
2007			
2008			

Explanatory Note

Friday, January 04, 2008 Page 88 of 91

Department of Accounts Transfer Agency (162) Service Area Edvantage Reserve Fund Dispective To process payments for defaults from the Edvantage Reserve Fund to make the lending institution whole. Measure #9 Percentage of Edvantage Reserve Fund payments made in an accurate and timely manner. Key Measure Measure Type Preferred Trend Outcome Maintain Measure Methodology Payment made timely for students in default of their loan. Measure Baseline Value Date Description 100 7/1/2005 100% of FY 2005 Measure Target Value Date Description						
Edvantage Reserve Fund Dispective To process payments for defaults from the Edvantage Reserve Fund to make the lending institution whole. Measure #9 Percentage of Edvantage Reserve Fund payments made in an accurate and timely manner. Key Measure Measure Type Preferred Trend Outcome Maintain Measure Methodology Payment made timely for students in default of their loan. Measure Baseline Value Date Description 100 7/1/2005 Description	Secretary 13	Finance	9			mar
Covantage Reserve Fund Dispective To process payments for defaults from the Edvantage Reserve Fund to make the lending institution whole. Measure #9 Percentage of Edvantage Reserve Fund payments made in an accurate and timely manner. Measure Measure Type Preferred Trend Outcome Maintain Measure Methodology Payment made timely for students in default of their loan. Measure Baseline //alue Date Description 100 7/1/2005 100% of FY 2005 Measure Target //alue Date Description	Departmen	t of Acco	unts Transfe	r Agency	(162)	
Allow Measure Type Preferred Trend Outcome Maintain Measure Methodology Payment made timely for students in default of their loan. Measure Baseline Value Date Description 100 7/1/2005 100% of FY 2005 Measure Target Value Date Description	Edvantage Res Dbjective To process pay		defaults from the	e Edvantage	Reserve Fund to make the lending institution v	vhole.
Outcome Maintain Measure Methodology Payment made timely for students in default of their loan. Measure Baseline //alue Date Description 100 7/1/2005 100% of FY 2005 Measure Target //alue Date Description	Percentage of	Edvantage	Reserve Fund p	payments ma	de in an accurate and timely manner.	
Payment made timely for students in default of their loan. Measure Baseline Value Date Description 100 7/1/2005 100% of FY 2005 Measure Target Value Date Description		Outcome Mainta				
Measure Baseline Value Date Description 100 7/1/2005 100% of FY 2005 Measure Target Value Date Description			students in defa	ult of their loa	an.	
Measure Target /alue Date Description	/leasure Baseli	ne				
/alue Date Description	100)	7/1/2005	100% of	f FY 2005	
	•		ate	Description	1	
100 7/1/2007 100% for FY 2007	100)	7/1/2007	7 100% fc	or FY 2007	

Year	Annual Measure		
2005	100		
2006	100		
2007			
2008			

Explanatory Note

Friday, January 04, 2008 Page 89 of 91

Secreta	ary 13	Finar	тсе						mar
Depa	rtment	t of Aco	counts Tran	sfer A	Agency	(162)			
<u>Objectiv</u>	Benefit F ve cess Line	-	under the Lir			nents in a time	ly manner.		
Percen	tage of	Line of D	uty death ben	efit clai	ms proces	ssed in an acc	urate and time	ly manner.	
Key Measure	Outcome Maint		Preferre	ed Trend ain					
			approved proc	essed	for correct	t amount.			
	e Baselii 100	ne	Date	2005	Description				
Measur Value	e Target		Date		Description	n			
	100		7/1/2	2007	100% fc	or FY 2007			
Measure Year 2005	Data Annual M	100							

Explanatory Note

2006 2007

2008

100

--

Friday, January 04, 2008 Page 90 of 91

Secretary 13	Finance					mar	
Department of Accounts Transfer Agency (162)							
<u>Objective</u>	ce Benefit Payme			uty Act yments in a timely r	manner.		
Percentage of	Line of Duty hea	Ith insurance	claims pro	cessed accurately.			
Key Measure	Measure Type Preferre Outcome Mainta						
	ed and if approve	d nrocessed f	or correc	amount			
Measure Baseli /alue		- p. 0000000	Descriptio				
100)	7/1/2005	100% o	FY 2005			
Measure Target /alue	Date		Descriptio				
100		7/1/2007	100% fc	r FY 2007			

Year	Annual Measure		
2005	100		
2006	100		
2007			
2008			

Explanatory Note

Friday, January 04, 2008 Page 91 of 91